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Job Description

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Dairy Nutrition Specialist-UNI05065

Working at Cargill is an opportunity to thrive—a place to develop your career to the fullest while engaging in meaningful work for a company with a strong history of ethics and a purpose of nourishing people. We offer a diverse, supportive environment for some of the most talented people in your field. With 150 years of experience Cargill provides food, agriculture, financial employees in 70 countries who are committed to feeding the world in a responsible way, reducing environmental impact and www.cargill.com.

Description

Cargill Premix & Nutrition develops, manufactures and sells customized animal nutrition products and services for customers. With 56 production centers in 31 countries, it also provides technical services, technology licensing, software and management solutions. Products include Provimi®, Akey®, Vigortone®, Citura®, Neolait®, Nutral® and Nutron®.

The purpose of this position is to provide technical support to regional feed manufacturers, consultants and dairy producers.

This position will support a territory within the northeast including NY, PA and Vermont. The individual will be based out of

Principal Accountabilities:

80%- Support various regional feed manufacturers and consultants. Training, calling on dairies, troubleshooting, and providing technical support. Advise customers and producers on optimal feeding programs from a nutritional and economical standpoint. Provide customer training and support on proprietary ration formulation program (Amino Acid and Metabolizable Protein System). Assist in sales process with prospective customers as a technical resource to show the company's value added expertise. Keep customers and internal technical team up-to-date on new research. Work with other Dairy Specialists, Account Manager, and Calf Specialist in the region to coordinate customer support and provide technical assistance.

10%- Keeping up on the latest scientific and management discoveries in the industry to continue to provide industry leading technical meetings.

10%- Complete a variety of special projects as assigned including occasional trips outside assigned territory to support other business units.

Equal Opportunity Employer, including Disability/Vet.

Qualifications

Required:

Bachelor's Degree in dairy or animal science
 Minimum of 3 years experience in dairy nutrition, production, and/or providing technical services to customers
 Able and willing to travel up to 30% depending on business needs
 Proficiency in Microsoft Office
 Ability to be self-directed and also work as part of a team

Preferred:

MS or PhD in dairy or animal science
Knowledge of nutritional models and dairy record and feed management programs
5+ years of experience in dairy nutrition, production, or providing technical service

Equal Opportunity Employer, including Disability/Vet.

Job Research and Development

Primary Location US-NY-Binghamton

Other Locations US-Pennsylvania, US-Vermont

Schedule Full-time

Job Type Standard

Shift Day Job

Equal Opportunity Employer, including Disability/Vet. How to request a Read about Federal and the . **U.S. Employment Resource:**
reasonable accommodation
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