Working at Cargill is an opportunity to thrive—a place to develop your career to the fullest while engaging in meaningful work for a company with a strong history of ethics and a purpose of nourishing people. We offer a diverse, supportive environment from some of the most talented people in your field. With 150 years of experience Cargill provides food, agriculture, financial products, and industrial products and services to the world. We have 150,000 employees in 70 countries who are committed to feeding the world in a responsible way, reducing environmental impact and improving the sustainability of the communities where we live and work. Learn more at www.cargill.com.

**Description**

Cargill Premix & Nutrition develops, manufactures and sells customized animal nutrition products and services for customers. With 56 production centers in 31 countries, it also provides technical services, technology licensing, software and manager services. Cargill’s brands include Provimi®, Akey®, Vigortone®, Citura®, Neolait®, Nutral® and Nutron®.

The purpose of this position is to provide technical support to regional feed manufacturers, consultants and dairy producers.

This position will support a territory within the northeast including NY, PA and Vermont. The individual will be based out of: "[Agency Disclaimer: Notice to Staffing Agencies, Placement Services, and Professional Recruiters can be found on cargill.com]"

**Principal Accountabilities:**

80% Support various regional feed manufacturers and consultants. Training, calling on dairies, troubleshooting, and providing support to customers and producers on optimal feeding programs from a nutritional and economical standpoint.

Provide customer training and support on proprietary ration formulation programs (Amino Acid and Metabolizable Protein Systems).

Assist in sales process with prospective customers as a technical resource to show the company’s value added expertise.

Keep customers and internal technical team up-to-date on new research.

Work with other Dairy Specialists, Account Manager, and Calf Specialist in the region to coordinate customer support and technical meetings.

10% Keeping up on the latest scientific and management discoveries in the industry to continue to provide industry leading customer service.

10% Complete a variety of special projects as assigned including occasional trips outside assigned territory to support other customers.

**Qualifications**

**Required:**

Bachelor’s Degree in dairy or animal science

Minimum of 3 years experience in dairy nutrition, production, and/or providing technical services to customers

Able and willing to travel up to 30% depending on business needs

Proficiency in Microsoft Office

Ability to be self-directed and also work as part of a team

**Preferred:**

Equal Opportunity Employer, including Disability/Vet.
Dairy Nutrition Specialist

MS or PhD in dairy or animal science
Knowledge of nutritional models and dairy record and feed management programs
5+ years of experience in dairy nutrition, production, or providing technical service

Equal Opportunity Employer, including Disability/Vet.
Job Research and Development
Primary Location US-NY-Binghamton
Other Locations US-Pennsylvania, US-Vermont
Schedule Full-time
Job Type Standard
Shift Day Job

Equal Opportunity Employer, including Disability/Vet. How to request a Read about Federal and the U.S. Employment Resource: reasonable accommodation equal employment opportunity laws supplement

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